

# VDO360 Battle Card – AI Cameras



**Product Name: Navigator-AI (NavAI)**

**Part number: VDONAI**

**Placement:** Ideal for classrooms/boardrooms with external speakers as well as personal meeting spaces with BYOD

**Website:** <https://vdo360.com/camera/navai/>

**Takeaway:** This is an AI (Artificial Intelligence) based camera that quickly auto-frames the presenter so smoothly you would guess they were auto-tracking. The big difference – no moving parts! This greatly reduces cost, increases reliability, and provides a true plug-n-play experience right out of the box. We call our auto-framing “Natural Vision” as it closely resembles the experience you would enjoy as if you were meeting in person.



**Primary Competitor: Huddly IQ**

**Feature Comparison Matrix:**

Feature	Nav-AI	Huddly IQ
Max Video Resolution Output	1080p	1080p
Computer Interface	USB 2.0	USB 3.0
Framing	Natural Vision	Genius Framing
Framing Response Time	Less than 1 sec	5 seconds on average
FOV	120 degrees (H)	120 degrees (H)
Microphone	Dual, 4-meter range	Embedded mic array
Price	\$449 MSRP	\$964 MSRP

**Why the NavAI is better:**

- Plug and Play: Out of the box, NavAI works instantly; Huddly needs tweaking
- Video Quality: Sharper, cleaner imaging from the NavAI due to pixel size
- Interface: USB 2.0 for ease of installation and compatibility; USB3.0 is expensive to extend
- Price: MSRP of \$449 for NavAI versus \$964 for Huddly IQ
- Framing Response Time: Nav AI is 5 times faster with a natural framing, Huddly is painfully slow
- Side by side framing comparison: <https://youtu.be/vDCTiEpHn4U>