

VDO360 Battle Card – AI Cameras



Product Name: Trident-AI (TriAI)

Part number: VDOTAI

Placement: Ideal for classrooms/boardrooms with external speakers as well as personal meeting spaces with BYOD

Website: <https://vdo360.com/camera/tridentai/>

Takeaway: This is an AI (Artificial Intelligence) based camera that quickly auto-frames the presenter so smoothly you would guess they were auto-tracking. The big difference – no moving parts! This greatly reduces cost, increases reliability, and provides a true plug-n-play experience right out of the box. We call our auto-framing “Natural Vision” as it closely resembles the experience you would enjoy as if you were meeting in person.



Primary Competitor: Logitech MeetUp

Feature Comparison Matrix:

Feature	VDO360 TridentAI	Logitech MeetUp
Max Video Resolution Output	1080p	1080p
Computer Interface	USB 2.0	USB 2.0
Framing	Natural Vision (auto framing)	Right Sense (manual pan/zoom)
Framing Response Time	Fixed; Less than 1 sec	Motorized; requires user effort
FOV	120 degrees (H)	113 degrees (H)
Microphone	4-beam, 5-meter range	3-beam, 4-meter range
Price	\$849 MSRP	\$899 MSRP

Why the TridentAI is better:

- Audio: Superior microphone performance, ideal for huddle spaces with multiple participants
- Video Quality: Sharper, cleaner imaging from the TriAI due to pixel size
- Framing Response Time: TriAI is auto-framing; Logitech requires remote and user intervention
- Field of View (FOV) TridentAI has wider horizontal (HFOV) than the MeetUp
- Price: MSRP of \$849 for TriAI versus \$899 for Logitech Meetup
- AI Auto framing demonstration: <https://youtu.be/YNA4qxmxf6Y>